Stronger together

Bringing better healthcare within reach:
Highlights from our 2019 intermediary conference

A message from Kevin Melton

We were thrilled to have the opportunity to share the exciting things we've been working on at our 2019 London gathering. It's a shame you weren't able to join us, but we're keen you don't miss out. We've prepared this leaflet to make sure you're up-to-date with the developments around our business that your clients will be benefitting from very soon. And don't forget, you can contact your AXA representative at any time to chat things through in a little more detail.

Thank you for your continued business and loyalty. We're headed towards a better, healthier future for our customers, and your feedback and incredible support will help us get there.

I look forward to working together with you over the coming months, years, and beyond.

Best wishes,

Kevin
Global Head of Sales
and Marketing

We've been enhancing the cover we offer too. Here are some examples of how we can go further for our customers, together:

Introducing a new plan for essential cover

With an overall policy limit of £100,000/€125,000/$160,000 each year, Foundation offers cover for in-patient treatment, cancer treatment, and emergency care; from transport in an ambulance to evacuation and repatriation. There's the option to upgrade the cover to add out-patient treatment too.

We're offering more support for mums-to-be

To give growing families a helping hand, our Dedicated Care team is now managing new maternity claims for expectant parents in Hong Kong, Singapore, and the UK.

We've been working on making things better for both you and your clients. Here are just a few examples of what we've done to improve our journey together:

Simplified

We streamlined our product range for individuals and SMEs, closing a few of our oldest plans to allow us to focus on providing best in class global health insurance. Customers can now choose from two plans: Islands Health Plan for those living or working on the Channel Islands or Isle of Man, or there are global health plans for international cover.

Focussed

We've improved our online home for intermediaries. There's no log in, no passwords, and it's fully optimised for use across mobile, desktop, and tablet. It's easy to find and download literature and tools from **axaglobalhealthcare.com/en/intermediaries**

Evolved

The global healthcare family tree has a new branch. **Gordon Delaney** heads up AXA – Global Healthcare (EU) Limited from our new office based in Dublin, Ireland.

Let's talk together

If your clients are looking for cover, there are 3 simple ways you can get a quote:

Call us

For an instant quote between 8am – 5pm (UK time), call our team on **+44 (0) 1892 559796***

Email us

We'll get back to you within 48 hours if you request a quote via our inbox at **brokerdirect.health@axa.com**

Go online

Get quotes for individuals and families around the clock with our all-new, multi-insurer quote tool. Visit the intermediary section of our website: **axaglobalhealthcare.com/en/ intermediaries**

*Calls may be recorded and/or monitored for quality assurance, training, or as a record of the conversation.

Hear more from the global healthcare team

To watch a video recap of the topics we discussed at the conference, just scan the lightning symbol to the right. You'll need to download the 'Zapper' app, first.

Our next steps together

For more information about any of AXA's global healthcare plans, arrange a time to talk with your AXA representative.

axaglobalhealthcare.com

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